

Southern New Hampshire University

BS in Business Administration for (PC) Postal Clerk

Degree Requirements				Military Credit Earned						CLEP / DANTES**	Notes	
				E3	E4	E5	E6	E7	E8			E9
BA/BS Core Requirements			(48)									
ENG	120	College Composition I	3								CLEP	EN023B
ENG	121	College Composition II	3									EN025B
COM	212	Public Speaking	3									CM001B
IT	100	Introduction to Information Tech	3			3	3	3	3	3	CLEP/DANTES	CS001B
MAT	130	Applied Finite Mathematics	3									
MAT	240	Business Statistics	3								DANTES	
FAS	201, 202, 223, 340, or 370		3									
HIS	109, 110, 113, or 114		3								CLEP	HI001B HI002B
LIT	2XX	Survey	3									
PHL	210, 212, 214, or 230		3								DANTES	PL079B PL080B MS003B
SCI	Elective	Nautical Science (Navigation)	3	3	3	3	3	3	3	3	CLEP/DANTES	
ECO	201	Microeconomics	3								CLEP	EC009B
ECO	202	Macroeconomics	3								CLEP	EC008B
Social Science Elective (ATH, POL, PSY, SOC, SCS)			3								CLEP/DANTES	
Social Science Elective (ATH, POL, PSY, SOC, SCS)			3								CLEP/DANTES	
MIL	Elective (Basic Training)		3	3	3	3	3	3	3	3		
Business Core Requirements			(24)									
ACC	201	Financial Accounting	3								CLEP	
ACC	202	Managerial Accounting	3									
BUS	206	Business Law I	3								CLEP/DANTES	BU002B
FIN	320	Principles of Finance	3								CLEP/DANTES	BU003B
IT	210	Business Sys Analysis and Design	3								DANTES	
MKT	113	Introduction to Marketing	3								CLEP	BU005B
OL	125	Human Relations in Admin	3								DANTES	BU064B
OL	421	Strategic Management and Policy	3									
Business Administration Major Courses			(24)									
OL	211	Human Resource Management	3								DANTES	MG201B

OL	215	Principles of Management	3					3	3	3	CLEP	MG101B
OL	326	Social Environment of Business	3									BU061B
OL	342	Organizational Behavior	3								DANTES	MG302B
OL	328	Leadership	3					3	3	3		
OL	Elective (300/400 level)		3									
OL	Elective (300/400 level)		3									
OL	Elective (300/400 level)		3									
Allied Courses			(9)									
QSO	331	Intro to Operations Management	3									MG107B
FIN/EC Elective			3									
INT	Elective		3									
Free Electives			(15)									
SCI	Elective	Nautical Science (Seaman)	3	3	3	3	3	3	3	3		
TEC	Elective	Material Mgmt	3			3	3	3	3	3		
TEC	Elective	Admin Sup Tech	3			3	3	3	3	3		
OL	Elective	Cust Serv Proc	3				3	3	3	3		
MIL	Elective	Logistics Mgmt	3			3	3	3	3	3		
Totals:			120	9	9	21	24	30	30	30		

Please note:

-Residency Requirement: 10 courses with SNHU, 4 of which must be within the major courses; 2.0 GPA to graduate

-CLEP/DANTES exams must receive an ACE recommended passing score. Please confirm with advisor before taking the exam.

-Two Courses within degree program must be identified as Global Markers (See Catalog)