

Southern New Hampshire University

BS in Business Studies with a concentration in Small Business Management for (SH) Ship's Serviceman

Degree Requirements				Military Credit Earned						CLEP / DANTES**	Notes		
				E3	E4	E5	E6	E7	E8			E9	
BA/BS Core Requirements				(48)									
ENG	120	College Composition I	3									CLEP	EN023B
ENG	121	College Composition II	3										EN025B
COM	212	Public Speaking	3										CM001B
IT	100	Introduction to Information Tech	3									CLEP/DANTES	CS001B
MAT	130	Applied Finite Mathematics	3										
MAT	240	Business Statistics	3									DANTES	
FAS	201, 202, 223, 340, or 370		3										
HIS	109, 110, 113, or 114		3									CLEP	HI001B HI002B
LIT	2XX	Survey	3										
PHL	210, 212, 214, or 230		3									DANTES	PL079B PL080B MS003B
SCI	Elective	Nautical Science (Navigation)	3	3	3	3	3	3	3	3	3	CLEP/DANTES	
ECO	201	Microeconomics	3									CLEP	EC009B
ECO	202	Macroeconomics	3									CLEP	EC008B
Social Science Elective (ATH, POL, PSY, SOC, SCS)			3									CLEP/DANTES	
Social Science Elective (ATH, POL, PSY, SOC, SCS)			3									CLEP/DANTES	
MIL	Elective	Recruit Training	3	3	3	3	3	3	3	3	3		
Business Core Requirements				(24)									
ACC	201	Financial Accounting	3									CLEP	
ACC	202	Managerial Accounting	3										
BUS	206	Business Law I	3									CLEP/DANTES	BU002B
FIN	320	Principles of Finance	3									CLEP/DANTES	BU003B
IT	210	Business Sys Analysis and Design	3									DANTES	
MKT	113	Introduction to Marketing	3									CLEP	BU005B
OL	125	Human Relations in Admin	3			3	3	3	3	3		DANTES	BU064B
OL	421	Strategic Management and Policy	3										
Business Studies Major Courses/Sm. Business Mgmt				(18)									
OL	215	Principles of Management	3						3	3		DANTES	MG101B
OL	317	Small Business Management	3			3	3	3	3	3		CLEP	MG104B

OL	320	Entrepreneurship	3									DANTES	
OL	324	Managing Quality	3										
OL	Elective (300/400 Level)		3										
OL	Elective (300/400 Level)		3										
Allied Courses			(3)										
BUS	307	Business Law II	3										
Free Electives			(27)										
OL	342	Organizational Behavior	3						3	3			
SCI	Elective	Nautical Science (Seaman)	3	3	3	3	3	3	3	3			
QSO	330	Supply Mgmt	3				3	3	3	3			
OL	110	Intro to Business	3				3	3	3	3			
OAD	Elective	Records Mgmt	3			3	3	3	3	3			
MKT	222	Principles of Retail	3					3	3	3			
QSO	Elective	Material Mgmt	3							3			
			3										
Totals:			117	9	9	18	24	27	33	36			

Please note:

- Residency Requirement: 10 courses with SNHU, 4 of which must be within the major courses; 2.0 GPA to graduate
- CLEP/DANTES exams must receive an ACE recommended passing score. Please confirm with advisor before taking the exam.
- Two Courses within degree program must be identified as Global Markers (See Catalog)