



**A.A.S. Business Management to B.A. General Studies**  
Lanier Technical College - Southern New Hampshire University-COCE

Students who transfer with a conferred associates degree are entitled to a 10% tuition reduction accessed through mySNHU.edu.  
This guide serves as a mapping tool for students. Individual student evaluations will vary.  
Please contact SNHU-COCE Academic Alliances Team for personalized guidance or questions at:  
Admissions: 1.800.668.1249 | AcademicAlliances@snhu.edu

Lanier Technical College	Cr	Southern New Hampshire University-COCE	Cr
<b>A.A.S. Business Management Course Requirements</b>		<b>B.A. General Studies</b>	
Courses in <b>bold</b> are the associate degree required courses.		<b>General Education Core Requirements</b>	
<b>ENGL 1101 Composition &amp; Rhetoric</b>	<b>3</b>	ENG 122 English Composition I	3
		ENG 123 English Composition II	3
Mathematical Concepts/Quantitative Reasoning 100+	3	MAT 125, MAT 130, MAT 135, MAT 136, or MAT 240	3
<b>General Education Electives</b>	<b>3</b>	SNHU 107 or Free Elective for students transferring 12+ credits	3
<b>General Education Electives</b>	<b>3</b>	IDS 100 or Free Elective for students transferring 12+ credits	3
<b>Humanities/Fine Arts</b>	<b>3</b>	EFAH: Fine Arts and Humanities Elective (ENG, FAS, HUM, LIT, MUS, PHL, LAR, LAS, LFR, LSP, LAN, LMA, HUM 100, or HUM 200)	3
Fine Arts and Humanities General Education Core (FAS, HUM, MUS, LIT, or PHL)	3	EFAH: Fine Arts and Humanities Elective (ENG, FAS, HUM, LIT, MUS, PHL, LAR, LAS, LFR, LSP, LAN, LMA, HUM 100, or HUM 200)	3
<b>Social/Behavioral Sciences (if not HIST)</b>	<b>3</b>	ESBS: Social and Behavioral Sciences Elective (ATH, ECO, HSE, POL, PSY, SCS, SOC, SCS 100, or SCS 200)	3
Social and Behavioral Sciences General Education Core (ATH, SOC, ECO, ENV, POL, or PSY)	3	ESBS: Social and Behavioral Sciences Elective (ATH, ECO, HSE, POL, PSY, SCS, SOC, SCS 100, or SCS 200)	3
<b>Natural Sciences/Mathematics</b>	<b>3</b>	ESTM: Science/Technology/Mathematics Elective (BIO, CHM, ENV, GEO, GRA, IT, MAT, PHY, SCI, IHP 340, PHL 214, SCI 100, or SCI 200)	3
<b>COMP 1000 Introduction to Computers</b>	<b>3</b>	ESTM: Science/Technology/Mathematics Elective (BIO, CHM, ENV, GEO, GRA, IT, MAT, PHY, SCI, IHP 340, PHL 214, SCI 100, or SCI 200)	3
History Electives (HIS)	3	EHS: History Electives (HIS, HIS 100, or HIS 200)	3
History Electives (HIS)	3	EHS: History Electives (HIS, HIS 100, or HIS 200)	3
SNHU Course	3	Choose one (1) Seminar Course: IDS 400, IDS 401, IDS 402, IDS 403, or IDS 404	3
<b>Major Course Requirement</b>			<b>3</b>
IND 299 Strategies for Specialized Planning			3

**Select One Concentration (12 Credits)**

**Concentration Courses:** The following list includes the concentrations permitted within the BA General Studies degree. Students in the General Studies degree program, in consultation with their IND-201 instructor, will select a concentration from the following list and take/transfer in courses within their indicated concentration. **Students may take no more than two 100-level courses in any concentration.**

Lanier Technical College Courses	Cr	Concentration Course Requirements	Cr
			3
			3
			3
			3

Lanier Technical College Courses	Cr	SNHU-COCE Free Electives	Cr
<b>MGMT 1100 Principles of Management</b>	<b>3</b>	Free Elective	
<b>MGMT 1105 Organizational Behavior</b>	<b>3</b>	Free Elective	
<b>MGMT 1135 Managerial Accounting/Finance, or ACCT 1100 Financial Accounting</b>	<b>3</b>	Free Elective	
<b>MGMT 1110 Employment Rules/Regulations, or MKTG 1130 Business Regs/Compliance</b>	<b>3</b>	Free Elective	
<b>MGMT 1115 Leadership</b>	<b>3</b>	Free Elective	
<b>MGMT 1120 Introduction to Business</b>	<b>3</b>	Free Elective	
<b>MGMT 1125 Business Ethics</b>	<b>3</b>	Free Elective	
<b>MGMT 2115 Human Resource Management</b>	<b>3</b>	Free Elective	
<b>MGMT 2125 Performance Management</b>	<b>3</b>	Free Elective	
<b>MGMT 2215 Team Project</b>	<b>3</b>	Free Elective	
<b>Remaining Specialization Hours</b>	<b>12</b>	Free Elective	

**BA General Studies Concentration Options**

Accounting | Accounting/Finance | Addictions | American History | Business Administration | Child and Adolescent Development | Communication | Counterterrorism | Creative Writing and English | Creative Writing and English/Fiction | Creative Writing and English/Nonfiction | Creative Writing and English/Poetry | Creative Writing and English/Screenwriting | Criminal Justice | Criminology | English Language and Literature | Entrepreneurship | Environmental Science | European History | Fashion Merchandising | Finance | Forensic Accounting & Fraud Examination | History | Human Resource Management | Human Services | Industrial Organizational Psychology | Informational Technologies | International Business | Management Information Systems | Marketing | Mathematics | Middle Eastern Studies | Military History | New Media | Operations Management | Police Administration & Operations | Professional Writing | Psychology | Public Relations | Social Media Marketing | Sociology | Sport Management

<b>Lanier Technical College A.A.S. Business Management Credits</b>	<b>63+</b>	<b>SNHU-COCE B.A. General Studies Total Credits Required</b>	<b>120</b>
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- \* Excess general education credits are transferred as free elective credit, if available.
- **Students must take/transfer twelve credits of 300-400 level coursework in the B.A. General Studies program.**
- This guide serves as a mapping tool for students and is based upon SNHU-COCE 2018/2019 Academic Catalog at time of enrollment and this institution's equivalent academic year. Transfer equivalents earned prior or subsequent to this academic year will be evaluated on a case by case basis for transfer equivalency.
- Students must earn a grade of "C-" or better for course transfer.
- Students may transfer up to 90 credits if previous credits earned meet SNHU-COCE's degree requirements and academic standards for transfer.
- Students must take at least 30 credits (ten classes) at SNHU-COCE to be awarded a bachelor's degree.

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<http://www.snhu.edu/admission/academic-catalogs>