



Northern Essex Community College to Southern New Hampshire University Online

- Students who transfer with a conferred associates degree are entitled to a 10% tuition reduction accessed through mySNHU.edu.
- This guide serves as a mapping tool for students. Individual student evaluations will vary.
- Please contact Admission at 1-800-668-1249 or Academic Alliances at AcademicAlliances@snhu.edu.

Northern Essex Community College AS Business Management Requirements	Cr	Southern New Hampshire University Online BS Business Administration	Cr
Courses in bold are the associate degree re-quired courses.		General Education Core Requirements	42
ENG101 English Composition I	3	ENG 122 English Composition I	3
ENG102 English Composition II	3	ENG 123 English Composition II	3
Directed: MAT125 Statistics	3*	MAT 240 Applied Statistics	3
BUS105 Managerial Business Communications OR COP110 Internship Education	3	SNHU 107 or Free Elective for students transferring 12+ credits	3
COM111 Public Speaking	3	IDS 100 or Free Elective for students transferring 12+ credits	3
Fine Arts & Humanities Elective	3	EFAH: Fine Arts and Humanities Requirement (ENG, FAS, HUM, LIT, MUS, PHL, LAR, LAS, LFR, LSP, LAN, LMA, HUM 100, or HUM 200)	3
Fine Arts & Humanities Elective	3	EFAH: Fine Arts and Humanities Requirement (ENG, FAS, HUM, LIT, MUS, PHL, LAR, LAS, LFR, LSP, LAN, LMA, HUM 100, or HUM 200)	3
Directed: ECO201 Micro Economics	3	ECO 201 Microeconomics (ESBS)	3
ECO202 Macro Economics		ECO 202 Macroeconomics (ESBS)	3
CIS110 Computer Applications	3	ESTM: Science/Technology/Mathematics Requirement (BIO, CHM, CS, ENV, GEO, GRA, IT, MAT, PHY, SCI, IHP 340, PHL 214, SCI 100, or SCI 200)	3
Math Elective	3	ESTM: Science/Technology/Mathematics Requirement (BIO, CHM, CS, ENV, GEO, GRA, IT, MAT, PHY, SCI, IHP 340, PHL 214, SCI 100, or SCI 200)	3
History Elective	3	EHIS: History Requirement (HIS, HIS 100, or HIS 200)	3
History Elective	3	EHIS: History Requirement (HIS, HIS 100, or HIS 200)	3
SNHU Course		Choose one (1) Seminar Course: IDS 400, IDS 401, IDS 402, IDS 403, or IDS 404	3
Northern Essex Community College Courses		SNHU Business Core	30
ACC101 Introductory Accounting I	3	ACC 201 Financial Accounting	3
Directed: ACC203 Managerial Accounting	3	ACC 202 Managerial Accounting	3
BUS211 Business Law I	3	BUS 206 Business Law I	3
		BUS 210 Managing and Leading in Business	3
		BUS 225 Critical Business Skills for Success	3
		BUS 400 Driving Business Opportunities	3

Continued on next page



Northern Essex Community College AS Business Management Requirements	Cr	Southern New Hampshire University Online BS Business Administration	Cr
Northern Essex Community College Courses		SNHU Business Core (Continued)	Cr
FIN201 Business Finance	3	FIN 320 Principles of Finance	3
		INT 220 Global Dimensions in Business	3
MKT210 Principles of Marketing	3	MKT 205 Applied Marketing Strategies	3
		QSO 321 People, Planet, and Profit	3
Northern Essex Community College Courses		SNHU Major Course Requirements Maximum of 6 credits in any one prefix	15
MGT201 Principles of Management	3	OL 215 Principles of Management	3
ACC102 Introductory Accounting II	3	3 credit(s) from subject(s): ACC, ADV, BUS, ECO, FIN, FMM, FMK, HCM, IHP, INT, MGT, MIS, MKT, OL, PAD, QSO, SPT, or TAX	3
BUS101 Introduction to Business	3	3 credit(s) from subject(s): ACC, ADV, BUS, ECO, FIN, FMM, FMK, HCM, IHP, INT, MGT, MIS, MKT, OL, PAD, QSO, SPT, or TAX	3
BUS102 Introduction to Entrepreneurship	3	3 credit(s) from subject(s): ACC, ADV, BUS, ECO, FIN, FMM, FMK, HCM, IHP, INT, MGT, MIS, MKT, OL, PAD, QSO, SPT, or TAX within range of course numbers 300-499	3
PSY105 Organizational Behavior	3	3 credit(s) from subject(s): ACC, ADV, BUS, ECO, FIN, FMM, FMK, HCM, IHP, INT, MGT, MIS, MKT, OL, PAD, QSO, SPT, or TAX within range of course numbers 300-499	3
Northern Essex Community College Courses		SNHU Free Electives	33
SOC101 Introduction to Sociology	3		
Science Elective	3		
Excess Credit from MAT125	1		
Free Electives	14		
Northern Essex Community College Degree Credits	61-90	SNHU Online BS Business Administration Credits Required	120

Revision: 2019/2020 Academic Year

Transfer Credit Policy

- * Excess general education credits are transferred as free elective credit, if available.
- This guide serves as a mapping tool for students and is based upon SNHU Online 2019/2020 Academic Catalog at time of enrollment and this institution's equivalent academic year. Transfer equivalents earned prior or subsequent to this academic year will be evaluated on a case-by-case basis for transfer equivalency.
- Students must earn a grade of C- or better for course transfer.
- Students may transfer up to 90 credits if previous credits earned meet SNHU Online's degree requirements and academic standards for transfer.
- Students must take at least 30 credits (10 classes) at SNHU Online to be awarded a bachelor's degree.