

## Northern Essex Community College to Southern New Hampshire University On Campus

- This document serves as a guideline for course transfer. SNHU welcomes students to contact the university to discuss their personalized transfer plans.
- Please contact the Office of Transfer Admission at [603.645.9687](tel:603.645.9687) or [transfer@snhu.edu](mailto:transfer@snhu.edu) with any questions.
- This document is based upon the current 2019-2020 curriculum at both institutions. Courses and requirements are subject to change.

Northern Essex Community College AS Business Management Course Requirements	Cr	Southern New Hampshire University Campus BS Business Administration	Cr
ACC 101 Introductory Accounting I		ACC 105 Foundations of Accounting I	
ACC 102 Introductory Accounting II		Accounting Elective	
BUS 101 Introduction to Business		OL 110 Introduction to Business	
BUS 102 Introduction to Entrepreneurship		OL 320 Entrepreneurship	
BUS 105 Managerial Business Communication or COP 110 Internship Education		Communication Elective or General Education Elective	
BUS 211 Business Law I		BUS 205 Foundations of Business Law	
Business Elective		Business or Free Elective	
CIS 110 Computer Applications		Information Technology Elective	
COM 111 Public Speaking		COM 212 Public Speaking	
Economics Elective <i>Recommended: ECO 201 Microeconomics</i>		ECO 201 Microeconomics	
ENG 101 English Composition I		ENG 120 College Composition I	

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Northern Essex Community College AS Business Management Course Requirements	Cr	Southern New Hampshire University Campus BS Business Administration	Cr
ENG 102 English Composition II		ENG 200 Sophomore Seminar	
FIN 201 Business Finance		FIN 305 Foundations of Finance	
Math Elective MAT 120 or Higher		Math Elective	
Math Elective <i>Recommended: MAT 125 Statistics</i>		MAT 240 Applied Statistics	
MGT 201 Principles of Management		OL 215 Principles of Management	
MKT 210 Principles of Marketing		MKT 105 Foundations of Marketing	
PSY 105 Organizational Behavior		OL 342 Organizational Behavior	
Science Elective		Science Elective	
SOC 101 Introduction to Sociology		SOC 112 Introduction to Sociology	
<b>Total Credits for AS in Business Management at Northern Essex Community College</b>	<b>61-63</b>	<b>Total Credits Transferred to BS in Business Administration at Southern New Hampshire University on Campus</b>	<b>61-63</b>

### Transfer Credit Policy

- Excess general education credits are transferred as free elective credit, if available.
- Students must earn a grade of C- or better for course transfer.
- Students may transfer up to 90 credits if previous credits earned meet SNHU's degree requirements and academic standards for transfer.
- Students must take at least 30 credits (10 classes) at SNHU to be awarded a bachelor's degree.