



**A.A.S. Technical Degrees to B.S. Technical Management II
(Building Construction, Energy Efficiency, Electrical Tech., Welding Tech.)
Imperial Valley College - Southern New Hampshire University-COCE**

Students who transfer with a conferred associates degree are entitled to a 10% tuition reduction accessed through mySNHU.edu.
A conferred associate degree in a technical related field is required to enroll in the B.S. Technical
Please contact SNHU-COCE Academic Alliances Team
for personalized guidance or questions at:
Admissions: 1.800.668.1249 | AcademicAlliances@snhu.edu

Imperial Valley College A.A.S. Technical Degree Course Requirements		Cr	Southern New Hampshire University-COCE B.S. Technical Management Course Requirements	Cr
Course Equivalencies			General Education Core Requirements	21
Area 1A - English Composition (ENGL 110 Composition and Reading)	Area A2 - Written Communication (ENGL 110 Composition and Reading)	3	ENG 122 English Composition I	3
Area 1B - Critical Thinking/Composition (English Composition Courses only) ENGL 201 Advanced Composition	Area A3 - Critical Thinking (English Composition Courses only) ENGL 201 Advanced Composition	3	ENG 123 English Composition II	3
MAT 119 Elementary Statistics	MAT 119 Elementary Statistics	3	MAT 240 Applied Statistics	3
ECON 101 Introduction to Micro Economics	ECON 101 Introduction to Micro Economics	3	ECO 201 Microeconomics	3
ECON 102 Introduction to Macro Economics	ECON 102 Introduction to Macro Economics	3	ECO 202 Macroeconomics	3
Philosophy or Fine Arts	Philosophy or Fine Arts	3	Choose one (1): HUM 100, Philosophy, or Fine Arts course	3
Choose one (1): HIS 120 United States History: Prehistory to Reconstruction or 121 United States History: Reconstruction to the Present	Choose one (1): HIS 120 United States History: Prehistory to Reconstruction or 121 United States History: Reconstruction to the Present	3	HIS 100 Perspectives in History	3
A.A.S Technical Discipline Course Electives				
SNHU-COCE transfer of technical course related electives earned through a conferred A.A.S. degree. Student must transfer in 60 credits from a conferred Associate's Degree in a technical field.				60
Course Equivalencies			Business Core Requirements	24
BUS 210 Principles of Financial Accounting		3	ACC 201 Financial Accounting	3
BUS 220 Principles of Managerial Accounting		3	ACC 202 Managerial Accounting	3
			BUS 206 Business Law I	3
			FIN 320 Principles of Finance	3
			IT 210 Business Systems Analysis and Design	3
			MKT 113 Introduction to Marketing	3
			OL 125 Human Relations in Administration	3
			OL 421 Strategic Management and Policy (Capstone)	3
SNHU-COCE Major Course Requirements				15
CIS 101 Introduction to Information Systems		3	IT 100 Introduction to Information Technology	3
			QSO 340 Project Management	3
			QSO 360 Six Sigma Quality Management	3
			Choose two (2) courses from the following: QSO 310, QSO 320, QSO 330, QSO	6
Imperial Valley Community College A.A.S. Technical Related Degree Credits	60-90		SNHU-COCE B.S. Technical Management II Total Credits Required	120

- * Excess general education credits are transferred as free elective credit, if available.
- This guide serves as a mapping tool for students and is based upon SNHU-COCE 2018/2019 Academic Catalog at time of enrollment and this institution's equivalent academic year. Transfer equivalents earned prior or subsequent to this academic year will be evaluated on a case by case basis for transfer equivalency.
- Students must earn a grade of "C-" or better for course transfer.
- Students may transfer up to 90 credits if previous credits earned meet SNHU-COCE's degree requirements and academic standards for transfer.
- Students must take at least 30 credits (ten classes) at SNHU-COCE to be awarded a bachelor's degree.

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