



**A.A.S. Technical Related Degrees to B.S. Technical Management II
Ivy Tech Community College - Southern New Hampshire University-COCE**

Students who transfer with a conferred associates degree are entitled to a 10% tuition reduction accessed through mySNHU.edu.
A conferred associate degree in a technical related field is required to enroll in the B.S. Technical
Please contact SNHU-COCE Academic Alliances Team
for personalized guidance or questions at:
Admissions: 1.800.668.1249 | AcademicAlliances@snhu.edu

Ivy Tech Community College A.A.S. Technical Related Degrees	Cr	Southern New Hampshire University-COCE B.S. Technical Management Course Requirements	Cr
Course Equivalencies		General Education Core Requirements	21
ENG 111 English Composition	3	ENG 122 English Composition I	3
ENG 112 Exposition and Persuasion	3	ENG 123 English Composition II	3
MATH 200 Statistics	3	MAT 240 Applied Statistics	3
ECON 202 Principles of Microeconomics	3	ECO 201 Microeconomics	3
ECON 201 Principles of Macroeconomics	3	ECO 202 Macroeconomics	3
PHL 101, 102; ARTH 101, 102, 110; HUMA 100, 118	3	Choose one (1): HUM 100, Philosophy, or Fine Arts course	3
HIST 101, HIST 102	3	HIS 100 Perspectives in History	3
A.A.S Technical Discipline Course Electives			
SNHU-COCE transfer of technical course related electives earned through a conferred A.A.S. degree. Student must transfer in 60 credits from a conferred Associate's Degree in a technical field.			60
Course Equivalencies		Business Core Requirements	24
ACCT 101 Financial Accounting	3	ACC 201 Financial Accounting	3
ACCT 102 Managerial Accounting	3	ACC 202 Managerial Accounting	3
BUSN 201 Business Law	3	BUS 206 Business Law I	3
BUSN 210 Managerial Finance	3	FIN 320 Principles of Finance	3
CPIN 239 Systems Analysis & Design	3	IT 210 Business Systems Analysis and Design	3
MKTG 101 Principles of Marketing	3	MKT 113 Introduction to Marketing	3
BUSN 165 Techniques of Supervision	3	OL 125 Human Relations in Administration	3
SNHU Course	3	OL 421 Strategic Management and Policy (Capstone)	3
SNHU-COCE Major Course Requirements			
CINS 101 Introduction to Microcomputers	3	IT 100 Introduction to Information Technology	3
		QSO 340 Project Management	3
		QSO 360 Six Sigma Quality Management	3
		Choose two (2) courses from the following: QSO 310, QSO 320, QSO 330, QSO	6
Ivy Tech Community College A.A.S. Technical Related Degree Credits	60-90	SNHU-COCE B.S. Technical Management II Total Credits Required	120

- * Excess general education credits are transferred as free elective credit, if available.
- This guide serves as a mapping tool for students and is based upon SNHU-COCE 2018/2019 Academic Catalog at time of enrollment and this institution's equivalent academic year. Transfer equivalents earned prior or subsequent to this academic year will be evaluated on a case by case basis for transfer equivalency.
- Students must earn a grade of "C-" or better for course transfer.
- Students may transfer up to 90 credits if previous credits earned meet SNHU-COCE's degree requirements and academic standards for transfer.
- Students must take at least 30 credits (ten classes) at SNHU-COCE to be awarded a bachelor's degree.

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