



A.A.S. Technical Degrees to B.S. Technical Management II  
(Automotive, Aviation, Building & Construction, Computer-Aided Drafting/Design, Machine Tool, & Welding)

Pima Community College - Southern New Hampshire University-COCE

Students who transfer with a conferred associates degree are entitled to a 10% tuition reduction accessed through mySNHU.edu.

A conferred associate degree in a technical related field is required to enroll in the B.S. Technical  
Please contact SNHU-COCE Academic Alliances Team  
for personalized guidance or questions at:

Admissions: 1.800.668.1249 | AcademicAlliances@snhu.edu

| Pima Community College A.A.S Technical Degrees Course Requirements  |   | Cr  | Southern New Hampshire University-COCE B.S. Technical Management Course Requirements |   | Cr         |
|---|---|---|--|---|------------|
| <b>Course Equivalencies</b>   |   |   | <b>General Education Core Requirements</b>   |   | <b>21</b>  |
| WRT 101 Writing I English Composition I   | 3 | ENG 122 English Composition I   |  | 3 |            |
| WRT 102 Writing II English Composition II   | 3 | ENG 123 English Composition II  |  | 3 |            |
| MAT 167 Introduction to Statistics  | 3 | MAT 240 Applied Statistics  |  | 3 |            |
| ECN 201 Microeconomic Principles  | 3 | ECO 201 Microeconomics  |  | 3 |            |
| ECN 202 Macroeconomic Principles  | 3 | ECO 202 Macroeconomics  |  | 3 |            |
| Philosophy or Fine Arts Course**  | 3 | Choose one (1): HUM 100, Philosophy, or Fine Arts course                  |  | 3 |            |
| Choose one (1): HIS 101 Intro. To Western Civilization I, HIS 102 Intro. To Western Civilization II, HIS 141 History of the US I or HIS 142 History of the US II                                    | 3 | HIS 100 Perspectives in History   |  | 3 |            |
| <b>A.A.S Technical Discipline Course Electives</b>  |   |   |  |   |            |
| SNHU-COCE transfer of technical course related electives earned through a conferred A.A.S. degree.<br>Student must transfer in 60 credits from a conferred Associate's Degree in a technical field. |   |   |  |   | 60         |
| <b>Course Equivalencies</b>   |   |   | <b>Business Core Requirements</b>  |   | <b>24</b>  |
| ACC 211 Financial Accounting  | 3 | ACC 201 Financial Accounting  |  | 3 |            |
| ACC 212 Managerial Accounting   | 3 | ACC 202 Managerial Accounting   |  | 3 |            |
| BUS 220 Legal Environment of Business   | 3 | BUS 206 Business Law I  |  | 3 |            |
| FIN 107 Business Finance  | 3 | FIN 320 Principles of Finance   |  | 3 |            |
|   |   | IT 210 Business Systems Analysis and Design                               |  | 3 |            |
| MKT 111 Principles of Marketing   | 3 | MKT 113 Introduction to Marketing   |  | 3 |            |
| MGT 110 Human Relations in Business and Industry  | 3 | OL 125 Human Relations in Administration                                  |  | 3 |            |
|   |   | OL 421 Strategic Management and Policy (Capstone)                         |  | 3 |            |
| <b>SNHU-COCE Major Course Requirements</b>  |   |   |  |   | <b>15</b>  |
|   |   | IT 100 Introduction to Information Technology                             |  | 3 |            |
|   |   | QSO 340 Project Management  |  | 3 |            |
|   |   | QSO 360 Six Sigma Quality Management                                      |  | 3 |            |
|   |   | Choose two (2) courses from the following: QSO 310, QSO 320, QSO 330, QSO |  | 6 |            |
| <b>Pima Community College A.A.S. Technical Degree Credits</b>   |   | <b>60-90</b>  | <b>SNHU-COCE B.S. Technical Management II Total Credits Required</b>                 |   | <b>120</b> |

\* Excess general education credits are transferred as free elective credit, if available.

- This guide serves as a mapping tool for students and is based upon SNHU-COCE 2018/2019 Academic Catalog at time of enrollment and this institution's equivalent academic year. Transfer equivalents earned prior or subsequent to this academic year will be evaluated on a case by case basis for transfer equivalency.
- Students must earn a grade of "C-" or better for course transfer.
- Students may transfer up to 90 credits if previous credits earned meet SNHU-COCE's degree requirements and academic standards for transfer.
- Students must take at least 30 credits (ten classes) at SNHU-COCE to be awarded a bachelor's degree.

[www.snhu.edu/ccpartners](http://www.snhu.edu/ccpartners)

<http://www.snhu.edu/admission/academic-catalogs>